# Healthcare Agency

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# Transforming the healthcare experience

- )1 —— ℝ agency is an innovative full-service medical communications and marketing agency bringing together medical, creativity and execution. We offer an array of services and create effective sustainable strategies with custom-designed approaches to achieve your unique goals.
- ()2 We develop engaging narratives and experiences that create a deeper connection between our clients and their consumers. New mediums and social norms create new ways to impact decisions daily whom to trust, whom to buy from and where to find the best care. Each healthcare decision is an emotional reaction or a carefully calculated sum of many meaningful and impressionable moments.
- 03 We harvest insights that let us co-create communications that provide a sustainable healthier way of living. From pre-launch to post-launch, rare to common, DTP to DTC we move brands and their consumers forward. The core of our strategy involves understanding the essence of the brand's story allowing us to create compelling evidence-based narratives that resonate and stay true to the brand's values.

# Transforming the healthcare experience

- 04 We uncover the emotional aspects of what drives customers to take action, identify new opportunities, explore new markets and grow your brand. From scientific platform development to brand creation, our full spectrum of services ensures we can fulfill virtually any task.
- 05 Our team are experts in every aspect of healthcare communication and advertising. They are inspired by insights, driven by creative excellence and ready to challenge every experience with deep data and actionable analytics.
- 06 We provide expert services without the overhead of traditional agency, saving the pharmaceutical and healthcare industry both time and money. We are able to provide any service á la carte or group them together for a custom program. You may engage us by the hour, by the project or on contract.

# Bringing all aspects of your brand to life

\*Making it easy for consumers to take the action we want them to take on a channel-by-channel basis

# The art of integration

---- Forefront Integration

Experts

Our experts have the unique ability to produce effective and sustainable results

Leaders

Ve connect to frontline Opinion Leaders who delve into the real-life experience of health

Consumers

Ve connect with consumers to understand their health and needs.

Science

*Ne* immerse in healthcare data and conduct competitive intelligence.

#### Results

We harvest insights that let us co-create communications that change the standard of care and quality of life.



# MOA methodology

— Disease Awareness

- Educate
- Manage
- Increase Awareness
- Identify Unmet Needs
- Recognize Symptoms
- Highlight Medical Advice

— Brand Build

- Brand + Design + Development
- Co-Create + Patient + KOL
- Advertising + Campaigns
- Digital Landscaping + Planning
  - Insights + Analysis + Strategy
- Market Access + Intelligence
- Medical Educatior
- Omnichannel Targeting
- Training

- Opinion Leade
- Identify
- Stratify
- Map
- Insight

## Our services

#### — Ins

- Strategic Guidance
- Advisor Engagement
- Expert ID
- Behavioral Insigh
- Influencer Identification
- Research
- Social Listening and Speech Analysis
- Trend Mapping
- Cognitive Interviewing

## 04 — Promotion

- Pre-to-Post Product Launch development
- Brand and Campaign Development
- Campaign Planning
- On/Offline Campaigns
- Direct Mail Campaigns
- Drip Email Campaigns
- Scientific Brand Messaging
- Brand Awareness
- Efficient Execution

- 2 Creativit
  - Advertising and Campaign Develo
    - Branding Identity Development
    - Rebranding
    - Brand Refresl
    - Differentiation and Positioning
    - Brand Guideline
    - Digital and Social Strategy
    - Innovation Acceleration

#### Content Creation

- Content Development and Optimization
- Medical Journal Publications
- Promotional Materials
- Social Medical Content
- Landing Pages/Website
- Newsletters
- Blog Writing
- Presentations
- Videos

## — Medica

- Medical Affairs
- Medical Writing/Communications
- Scientific Platform Development
- Publication Planning
- Patient Information
- Medical Education and Training
- Digital Rx Solutions
- Digital Health Solutions

## **Business Development**

- Business-To-Business
- Business-To-Consumers
- Competitive Intelligence
- Market Dynamics
- Competitive Landscape Analysi
- ID Of Additional Use Cases
  - For Product Development



## Our experts look at your brand from every possible perspective

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